

Message Text

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PAGE 01 OTTAWA 02783 091544Z

60

ACTION COME-00

INFO OCT-01 ARA-06 EUR-12 ISO-00 EB-07 /026 W

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R 091519Z JUL 76

FM AMEMBASSY OTTAWA

TO SECSTATE WASHDC 405

INFO AMEMBASSY CARACAS

AMCONSUL CLGARY

AMCONSUL MONTREAL

LIMITED OFFICIAL USE OTTAWA 2783

E.O. 11652: N/A

TAGS: BENC, VE, CA

SUBJECT: MAJOR PROJECTS: VENEZUELA RAILROAD

REF: STATE 165133

1. INQUIRY REFTEL DISCUSSED WITH SENIOR OFFICIAL, MARINE-RAIL DIVISION, TRANSPORTATION INDUSTRIES BRANCH, DEPARTMENT OF INDUSTRY, TRADE AND COMMERCE (ITC), WHO SAID CANAVEN IS NOT A CONSORTIUM PER SE, RATHER HAS BEEN INCORPORATED BUT DOES NOT HAVE CORPORATE OFFICES. PARTICIPANTS IN COMPANY ARE THREE CONSULTING ENGINEERS GROUPS: CN CONSULTANTS, CP CONSULTANTS AND SNC CONSULTANTS (SURVEYER, NENNIGER & CHENEVERT INC.) ALL OF MONTREAL; A CONTRACTOR, LORAM INTERNATIONAL LTD. OF EDMONTON; AND TWO MANUFACTURERS, HAWKER SIDDELEY CANADA LTD. AND MLW-BOMBARDIER LTD., BOTH OF MONTREAL. CN AND CP CONSULTANTS ARE THE CONSULTING ARMS OF CANADIAN NATIONAL RAILWAYS AND CANADIAN PACIFIC LIMITED. CN WORKS IN CONJUNCTION WITH AIR CANADA AS CANAC CONSULTANTS LIMITED (CANAC), SELLING TRANSPORTATION MANAGEMENT AND ADVISORY SERVICES, WHILE CP IS DESCRIBED AS INTERNATIONAL TRANSPORTATION CONSULTANTS. ONE OF THE OFFICERS OF CANAVEN IS PRESIDENT OF CANAC.

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WM ACCORDING TO ITC OFFICIAL, CANAVEN IS ENTIRELY

PRIVATE ORGANIZATION, NO GOVERNMENT AGENCY IS INVOLVED AND NO GOVERNMENT ASSISTANCE HAS BEEN PROVIDED. HOWEVER, PROBABLY WOULD BE ELIGIBLE FOR NORMAL TYPE ASSISTANCE UNDER ITC'S PROGRAM FOR EXPORT MARKET DEVELOPMENT (PEMD). ALSO, IF CANAVEN WERE AWARDED CONTRACT, ITC OFFICIAL ASSUMES EXPORT DEVELOPMENT CORPORATION (EDC) FINANCING WOULD BE AVAILABLE BUT FINANCING DETAILS HAVE NOT BEEN NEGOTIATED AS YET.
ENDERS

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